

Cash in on your sales with a bonus!

Introducing a bonus incentive program for Simple Term with Vitality

August 1 – October 31, 2020

To celebrate the launch of several great initiatives this year — including our producer portal, daily commissions system and the Return of Premium (ROP) rider — we're offering an incentive program that will pay up to a **\$750 bonus** based on your Simple Term with Vitality sales:

	Net annualized premium*	Bonus
Tier 1	\$4,000	\$500
Tier 2	\$7,000+	Additional \$250
Maximum total bonus		\$750

Program parameters

- **August 1, 2020 – October 31, 2020 qualification period.** Policies must be placed and paid during this time frame (e.g., policies sold on July 31 will not be eligible)
- **Bonus will be paid by November 27, 2020** and included in your online commission statement

Don't miss this opportunity to turn the advantages that Simple Term with Vitality can offer your clients into a bonus for you!

For more information, visit **JHSimpleTerm.com**.

* Basis for bonus eligibility is the Net Annualized Premium (NAP) sourced by the producer. NAP is defined as the annualized new business premium minus the surrendered premium placed during the qualification period. The calculation will be accumulated only for the writing agent of the policy.

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Bonus program open to producers only that are in good standing with John Hancock at the time of the incentive. The bonus is available for all writing agents. Lapses/Surrenders/Terminations of policies issued during the bonus period will be deducted from NAP for purposes of this bonus. Surrendered transactions (i.e. lapses, terminations, free looks) of policies issued before the bonus period will be ignored for the NAP calculation of this contest.

Insurance policies and/or associated riders and features may not be available in all states.

Insurance products are issued by: John Hancock Life Insurance Company (U.S.A.), Boston, MA 02116.

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